

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<u>The CSI Companies, Inc. dba CSI Healthcare IT</u>	Division/Section	<u>SFDPH, Information Technology</u>
Address	<u>9995 Gate Pkwy N, Suite 150</u>	Chief Operating Officer	<u>Greg Wagner</u> <sup>DS</sup>
	<u>Jacksonville, FL 32246</u>	DPH Administrator	<u>Eric Raffin</u> <sup>DS</sup>
Contact	<u>Kate Mays</u>	Program Administrator	<u>Jeff Scarafia</u> <sup>JS</sup> Phone <u>628-206-1236</u>
	<u>President, CSI Healthcare IT</u>	Contract Analyst	<u>Joanna Li</u> <sup>ER</sup> Phone <u>415-554-2818</u>

**Request for approval of a new contract with The CSI Companies, Inc. dba CSI Healthcare IT (CSI), in the amount of \$3,500,000, to provide as-needed professional services in support of Phase 2 of The Electronic Health Record project. This request has an initial term of November 1, 2020 through October 31, 2023 (3 years).**

Profit    Non-Profit    LBE    RFQ- Number: 2-2020   Date: 2/26/2020

New    Renewal    Mod    Sole Source \_\_\_\_\_

Number of years DPH has been doing business with this organization: 2

<b>CONTRACT INFORMATION:</b>	<b>Prior Transaction</b>	<b>Proposed Transaction</b>	<b>Annualized Difference*</b>
	(New)	11/1/2020 - 10/31/2023	
<b>Funding Sources:</b>			
General Fund		\$3,125,000	
TOTAL DPH REVENUES		\$3,125,000	
12% Contingency Amount		\$375,000	
CONTRACT TOTAL		\$3,500,000	
ANNUAL AMOUNT OF CONTRACT (estimate)		\$1,166,666	
Agency Funds		-\$0-	
Contract FTE		n/a	

**PROPOSED:**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>		<b>No. of Units</b>	<b>Unit Cost</b>
	N/A	Duplicated		(Hourly)
# of hours is dependent on tasks awarded, total shall not exceed \$3,500,000.	N/A	Unduplicated		Initial Term
EpicCare Inpatient Clinical System (Must be Epic Certified)		N/A	Actual	\$125
EpicCare Ambulatory Electronic Health Record (Must be Epic Certified)		N/A	Actual	\$120
Beacon Oncology (Must be Epic Certified)		N/A	Actual	\$130
Beaker Laboratory (Must be Epic Certified)		N/A	Actual	\$130
Behavioral Health (Must be Epic Certified)		N/A	Actual	\$125
Cupid Cardiology (Must be Epic Certified)		N/A	Actual	\$130
EpicCare Home health and Hospice (Must be Epic Certified)		N/A	Actual	\$125
EpicCare Link (Must be Epic Certified)		N/A	Actual	\$125
EpicCare Nephrology (Must be Epic Certified)		N/A	Actual	\$125
Bones Orthopedics (Must be Epic Certified)		N/A	Actual	\$125
EpicCare Rehab (Must be Epic Certified)		N/A	Actual	\$125
Kaleidoscope Ophthalmology (Must be Epic Certified)		N/A	Actual	\$120
Long-Term Care (Must be Epic Certified)		N/A	Actual	\$125

OpTime Operating Room Management System (Must be Epic Certified)	N/A	Actual	\$125
Radiant Radiology (Must be Epic Certified)	N/A	Actual	\$130
Secure Chat (Must be Epic Certified)	N/A	Actual	\$130
Stork Obstetrics (Must be Epic Certified)	N/A	Actual	\$125
Willow Inpatient Pharmacy (Must be Epic Certified)	N/A	Actual	\$130
Willow Ambulatory Retail - RxPharmacy (Must be Epic Certified)	N/A	Actual	\$130
Wisdom General Dentistry (Must be Epic Certified)	N/A	Actual	\$125
Resolute Hospital Billing and Patient Accounting (Must be Epic Certified)	N/A	Actual	\$125
Resolute Professional Billing and Patient Accounting (Must be Epic Certified)	N/A	Actual	\$125
Tapestry Managed Care Administration for Providers(Must be Epic Certified)	N/A	Actual	\$125
Cadence Enterprise Scheduling (Must be Epic Certified)	N/A	Actual	\$120
Grand Central ADT and Prelude Inpatient Registration (Must be Epic Certified)	N/A	Actual	\$125
Call Management/Customer Relationship Management (Must be Epic Certified)	N/A	Actual	\$125
Nurse Triage (Must be Epic Certified)	N/A	Actual	\$125
Health Information Management-Chart Tracking (Must be Epic Certified)	N/A	Actual	\$125
Healthy Planet Link (Must be Epic Certified)	N/A	Actual	\$125
Blood Product Administration Module. Remote Monitoring (Must be Epic Certified)	N/A	Actual	\$130
Cogito Ergo Sum Analytics (Must be Epic Certified)	N/A	Actual	\$130
Clinical Device Decision Support (Must be Epic Certified)	N/A	Actual	\$130
Standard Interfaces and Data Connectors (Must be Epic Certified)	N/A	Actual	\$130
Incoming Infusion Documentation to Baxter - HL7 v2 (Must be Epic Certified)	N/A	Actual	\$130
Outgoing Infusion Orders from Baxter - HL7 v2 (Including Incoming Infusion Verification from Baxter) (Must be Epic Certified)	N/A	Actual	\$130
ECG Integration Module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
Spirometry Integration Module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
Holter Integration Module (with MidMark) (Must be Epic Certified)	N/A	Actual	\$130
HIM Release of Information & Deficiency Tracking; ASAP Emergency Department; Rover; Long Term Care; Rehab; Home Health; Nephrology (Must be Epic Certified)	N/A	Actual	\$125
EpicCare Inpatient Clinical System (Must be Epic Certified)	N/A	Actual	\$125
Epic EHR Modules not listed above (Must be Epic Certified)	N/A	Actual	\$125
MS SQL reporting	N/A	Actual	\$130
Interface engine and HL7 services and not limited to experience with Lyniate Rhapsody	N/A	Actual	\$130
Nextgate eMPI	N/A	Actual	\$50
Microsoft Project	N/A	Actual	\$115
General support of Epic Wave 2 activities*	N/A	Actual	\$145

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by The Department Information Technology Unit. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure that, as applicable, their cultural competency plan is current and in compliance with Departmental procedures.

**Other Significant Issues:**

The CSI Companies dba CSI Healthcare IT (CSI) was selected as a qualified proposer and placed in a pool of providers under RFQ-2-2020 Establishment Of Pre-Qualified Lists For Various Services In Support Of Phase 2 Of The Electronic Health Record Project, Category 1. The Department then issued a Request for Proposals to the qualified pool members for Category 1 (CAT1-P1-2-2020) and CSI was one of nine selected firms for a task based contract. Each of the selected firms specialize in one or more of the following services which were requested under Category 1: Specialized Consulting and Support Epic Electronic Health Record, IT Project Managers, Epic Certified Application analysts, Interface Engine engineers and business analysts experienced in HL7, MS SQL Reporting Analysts, EMPI Integration Analysts, and General Analysts/Managers with verifiable background and skills to support Epic Phase 2 Activities. Dependent upon whether CSI bids on the individual Tasks assigned from the RFP, CSI may or may not be awarded Tasks within this RFP.

CSI Healthcare IT was established to respond to the rapidly evolving healthcare IT market. CSI Healthcare IT provides staffing and strategic services to health systems across the United States. The unit was built by applying the firm's proven recruiting methodologies to deliver the best healthcare IT talent. As CSI Healthcare IT continues to grow, the firm has invested in building specialized teams within the unit. These teams cover three key areas: implementation and post-live strategy and application work, training, and activation. Within the training and activation practices, the focus has been on developing and refining tools and methodologies to set us apart and continue to deliver value to clients.

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:**

Graeme Maude, Director	Rafe Sanson, Chief Executive Officer
Jun Onimaru, Chief Financial Officer	Rob Zandbergen, Chairman
Leen Geirnaerd, Director	Seiki Hirota, Director
Makoto Kodani, Director	Takashi Nishimura, Treasurer

**Owners of 10% or more of the Firm:**

RGF Staffing Delaware, Inc. : 100% ownership

**Executive Director**

Rafe Sanson, Chief Executive Officer

There are no vacancies and no term limits for members or officers.

**Recommendations:**

The Department recommends approval of this contract.